

42nd Annual Western Pool & Spa Show ~ March 12-14, 2020

Seminars & Speakers subject to change or cancellation without notice / CHECK westernshow.com FOR UPDATES OR CHANGES

THURSDAY, MARCH 12, 2020 / EXHIBIT HOURS 6-9 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 55+ New Seminars

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
1 PM TO 2:45 PM	Hydraulics for the Service Professionals with upcoming DOE Regulations <i>Mike Childress, Pentair</i>	The Calcium Based Startup, <i>Ernie Penado Orenda Technologies Clases En Español</i>	In-Floor Technical Service Training, <i>Jaime Guzman, A&A Manufacturing</i>	Proactive Startups, <i>Marvin Rezac, EasyCare</i>	The Pool Cleaner, Hands On/Tear Down <i>David Jones, Hayward</i>	Improving Your Customer's Experience w/Added Technology <i>Van Hansen, DBX Software</i>	Reparacion de The Pool Cleaner Manos a la obra, <i>Alex Capous, Hayward Clases En Español</i>	Hybrid Pool Heating in a Decarbonized Economy <i>Dan & Dave Sizelove, Aquatherm</i>	Intermediate Water Chemistry <i>Gabe Talese, Hasa</i>
3 P.M. TO 3:45 P.M.		Energy Efficiency Through Variable Speed Operation, <i>Gary Fernstrom</i>	Gen X, Y & Z, What Today's Customers Care About, <i>Steve Berens, Clear Comfort</i>	Roll-N-Vac, The Vacuum On Steroids <i>Steve Dunn, Commercial Pool Systems</i>	Salt Troubleshooting & Maintenance, <i>Matt Delzell, Hayward</i>	How to get Google to Refer your Customers <i>John Limbocker, Internet Dominators</i>	Hayward Solucion de problemas de sal y mantenimiento <i>Alex Capous, Hayward Clases En Español</i>	Upgrading Fiber Optics In-Pool Lighting to LED Lighting, <i>Matt Gelgand, SRS</i>	Surface-bound Organic Contamination, Disinfection Byproducts and Legionella, <i>Vance Fiegel, Creative Water Solutions</i>
4 P.M. TO 5:45 P.M.	Pentair Robotic Cleaners, <i>Scott Parker</i>	Bombas de Velocidad Variable, <i>Alex Valdovinos, Zodiac Clases En Español</i>	Analysis and Understanding of Source Water Abstract, <i>Rich Gallo & Terry Snow</i>	Cyanuric Acid & Chlorine Effectiveness, <i>Terry Arko, Hasa</i>	Heater Fundamentals Using Manometer & Volt Meter <i>Ben Carver, Hayward</i>	How to Manage & Grow your Business <i>Christine Hester, PoolCorp</i>	Fundamentos del calentador, uso de manómetro y voltímetro, <i>Alex Capous, Hayward Clases En Español</i>	Plaster Stains & Discoloration, <i>Dave Callahan, Jack's Magic</i>	Business Management <i>Pedro Correa Clases En Español</i>

FRIDAY, MARCH 13, 2020 / EXHIBIT HOURS 2-6 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 55+ New Seminars

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 A.M. TO 9:45 A.M.	Electricity For the Service Professionals <i>Mike Childress, Pentair</i>	Pool Plaster Concepts for Service Professionals <i>OnBalance</i>	The Chlorine Stabilizer Debate - A Different Perspective, <i>John Weber, Biolab</i>	Tratamiento Proactive Par Empezar Piscinas, <i>Jose Valdovino/Victor Rivas, EasyCare Clases En Español</i>	Warranty Open Forum <i>Clint Webster, David Jones & Ben Carver, Hayward</i>	The Uniqueness of Hot Water Chemistry, <i>Wayne Ivusich, Taylor Technologies</i>	Aplicación recomendada de fabricación/instalación de equipos comerciales, <i>Alex Capous, Hayward Clases En Español</i>	Why do we get algae? The latest science on algae identification and prevention, <i>Chris Marcano, NC Brands</i>	Understanding the Basics or Photovoltaic/ Thermal (PV/T) Systems, <i>Phil DelNegro / FAFCO</i>
10 A.M. TO 10:45 A.M.	Pentair's VSF Pump Programming <i>Carlos Gomez, Pentair</i>	Design and Troubleshoot, Solar Pool Heating Systems, <i>Suntrek Industries</i>	Pool Safety & Emergency Response <i>Richard Pass</i>	Competing Against the Internet, <i>Alex Valdovinos, Zodiac</i>	Hydraulics Made Simple, <i>David Jones, Hayward</i>	How to get Google to Refer your Customers <i>John Limbocker, Internet Dominators</i>	Sistema hidraulico simplificado, <i>Alex Capous, Hayward Clases En Español</i>	Increase Profits on your route w/options for in-pool furniture & custom rails, <i>Matt Gelgand, SRS</i>	How it Works for Beginners, <i>Dennis Rettela</i>
11 A.M. TO 12:45 P.M.	Pentair Chemical Automation, <i>Chris Forman, Pentair</i>	21st Century Ozone for Residential Pools, <i>Beth Hamil</i>	Raypak Lonox Refreshed Version, <i>Raypak Clases En Español</i>	Advanced Water Chemistry, <i>Kim Skinner & Que Hales, OnBalance</i>	Manufacture Recommended Application/Installation of Commercial Equipment <i>Sean Murphy, Hayward</i>	How to Manage & Grow your Business, <i>Christine Hester, PoolCorp</i>	Comprender OmniLogic y la plataforma OmniLogic <i>Alex Capous, Hayward Clases En Español</i>	The Calcium Based Startup, <i>Eric Knight Orenda Technologies</i>	There's more to know than pushing a pole, <i>Peter Haverlotion</i>
1 P.M. TO 2:45 P.M.	Pentair's VSF Pump Programming <i>Scott Parker, Pentair</i>	Basic Pool Electrical Safety for Technicians & Builders, <i>EP Hamilton, Ph.D., P.E.</i>	Raypak Digital Heater Installation & Troubleshooting <i>Brad Duncan, Raypak</i>	Variable Speed Pumps, <i>Alex Valdovinos, Zodiac</i>	Understanding OmniLogic and the OmniLogic Platform <i>Ken Kauffmann, Hayward</i>	How to Obtain 0% Business Credit, <i>Pat Walley, Dignity Credit Solutions</i>	Grow your Business - Home Advisor, (Private Meeting) <i>Hayward</i>	The 4 Pillars of Proactive Pool Care, <i>Ernie Penado, Orenda Technologies Clases En Español</i>	Introduction to QuickBooks <i>Pedro Correa Clases En Español</i>

SATURDAY, MARCH 14, 2020 / EXHIBIT HOURS 1-6 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 55+ New Seminars

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 A.M. TO 9:45 A.M.	CPSA Panel on Banning of Natural Gas, <i>John Norwood, CPSA</i>	Basic Intro to Low Voltage Lighting, <i>Shawn Garner, Corona Lighting</i>	Calentadores a gas Jxi, <i>Alex Valdovinos, Zodiac Clases En Español</i>	Inspections of Pools & Equipment, <i>Steven Dunn, Commercial Pool Systems</i>	Billing with the Pool Program, <i>Jason Wise, Wise Software</i>	Water Balance 101, <i>Wayne Ivusich, Taylor Technologies</i>	Profitable Pool Inspections, <i>Rick English</i>	Control Basico de Algas, <i>Jose Valdovino/Victor Rivas, EasyCare Clases En Español</i>	Secrets of Algae Free Pools, <i>Marvin Rezac, EasyCare</i>
10 A.M. TO 11:45 A.M.	20/20 in 2020, Get your Business Ready for Growth, <i>Steve Berens, Clear Comfort</i>	Basic Water Chemistry 101, <i>Terry Arko, Hasa</i>	Certified Stain Specialist, <i>David Schaffer & Scott Bartlett, Jack's Magic</i>	Proper Inground Spa Jet Designs in a Variable Speed, <i>Dan Young & Scott Roodbergen, Waterway</i>	Water Chemistry For the Pool Service Professional <i>Pedro Correa, Bob Lowry Clases En Español</i>	Transitioning from Service to Construction, <i>Watershape University</i>	How a Pool Works Purity Pool, <i>Robert Foutz, Jr.</i>	The 4 Pillars of Proactive Pool Care, <i>Eric Knight, Orenda Technologies</i>	Licenciada Contratista Guiatista, <i>Arturo Torres Clases En Español</i>
NOON TO 1:45 P.M.	Raypak Digital Heater Installation & Troubleshooting <i>Brad Duncan, Raypak</i>	Swimming Pool Filtration: Applications & Innovations "What you Need to Know," <i>Mark Dunlap, Fiber Clear</i>		Advanced Water Chemistry PART 2, <i>Kim Skinner & Que Hales, OnBalance</i>	Water Chemistry for the Pool Service Professional <i>Bob Lowry</i>	How to Comply with Independent Contractor Laws in CA, <i>Andrew J. Hoag</i>	Rola-Chem ORP/Ph Controllers Application, <i>Todd Schwab</i>	Millionaire Pool Man Thinking Outside of the Box, <i>Chris Webb</i>	Germes, Algae: The latest news that you need to know, <i>Roy Vore, BioLabs, Inc.</i>

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